

New Zealand Local Government Debt Report

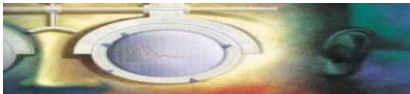
December Quarter 2009

27 January 2010

Asia-Pacific Risk Management Limited (“APRM”) produces this report on a quarterly basis for the benefit of its Local Government advisory clients, other Local Government borrowers and investors, APRM investor clients, NZ fixed interest fund managers, banks, brokers and investment advisors.

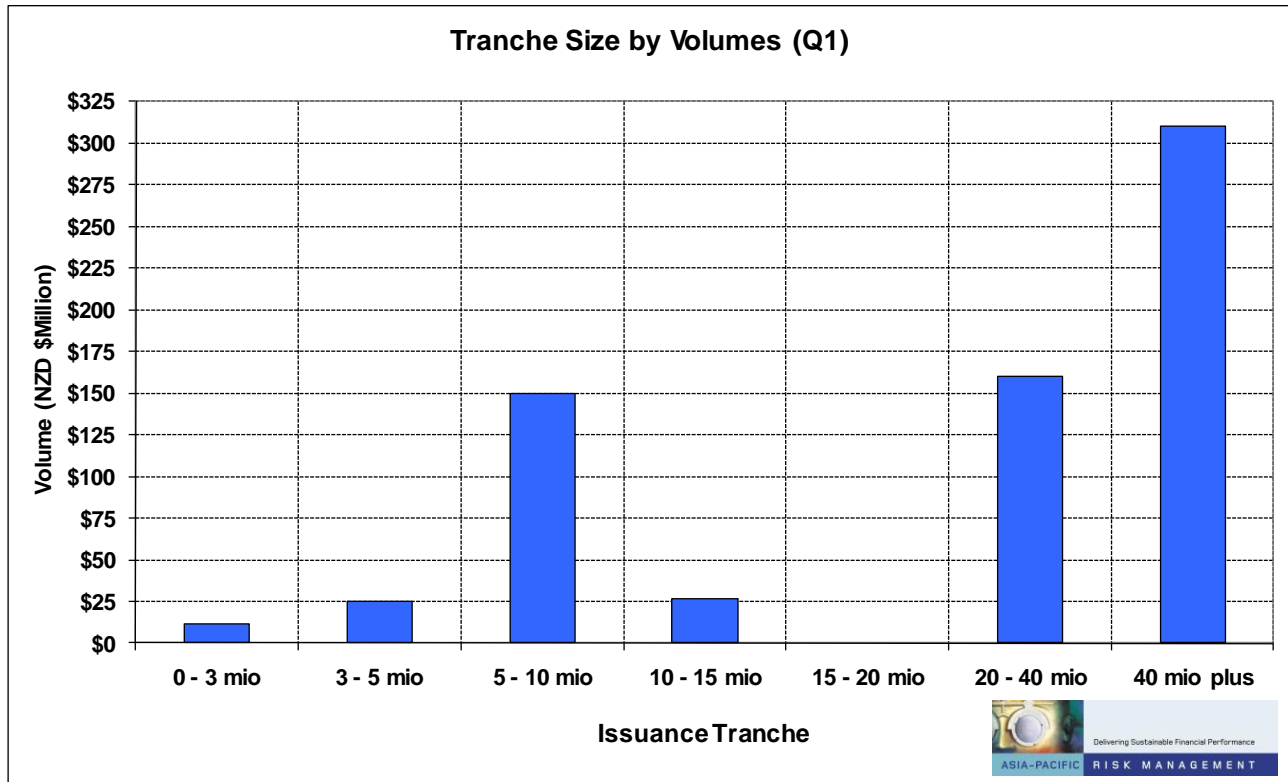
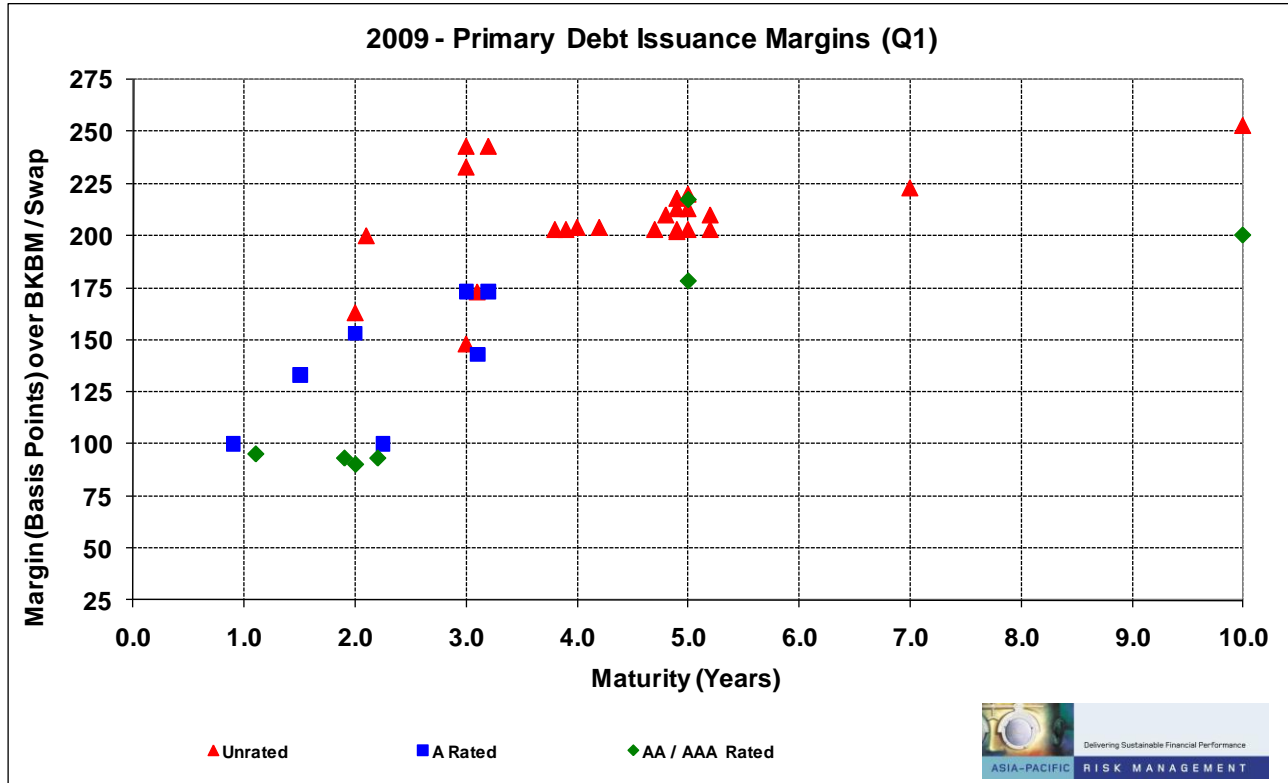
The report summarises the primary-issuance credit margins (including dealer fees), issue amounts, maturity, and arranger in the Wholesale / Private Placement and Retail loan stock market by quarter and a year-to-date basis where data has been available. In regards to retail issues in addition to the issuing margin; brokerage, lead manager fees, legal & listing costs are estimated and have been annualised.

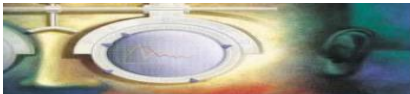
APRM compiles the report from information received from the arranging banks and brokers. While all effort is given to provide complete transparency in the market, at times some information may be incomplete due to influences outside of APRM’s control and may be subject to revision.



1. Primary Debt Issuance Margins

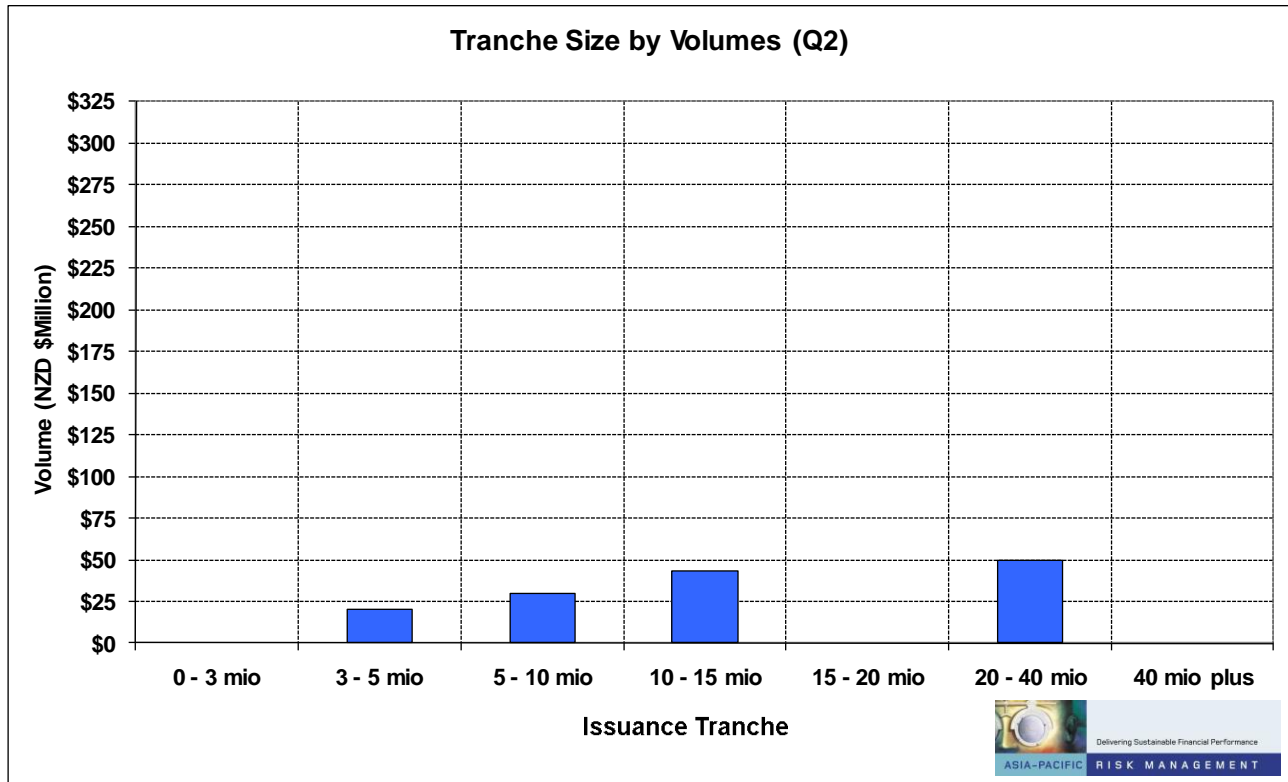
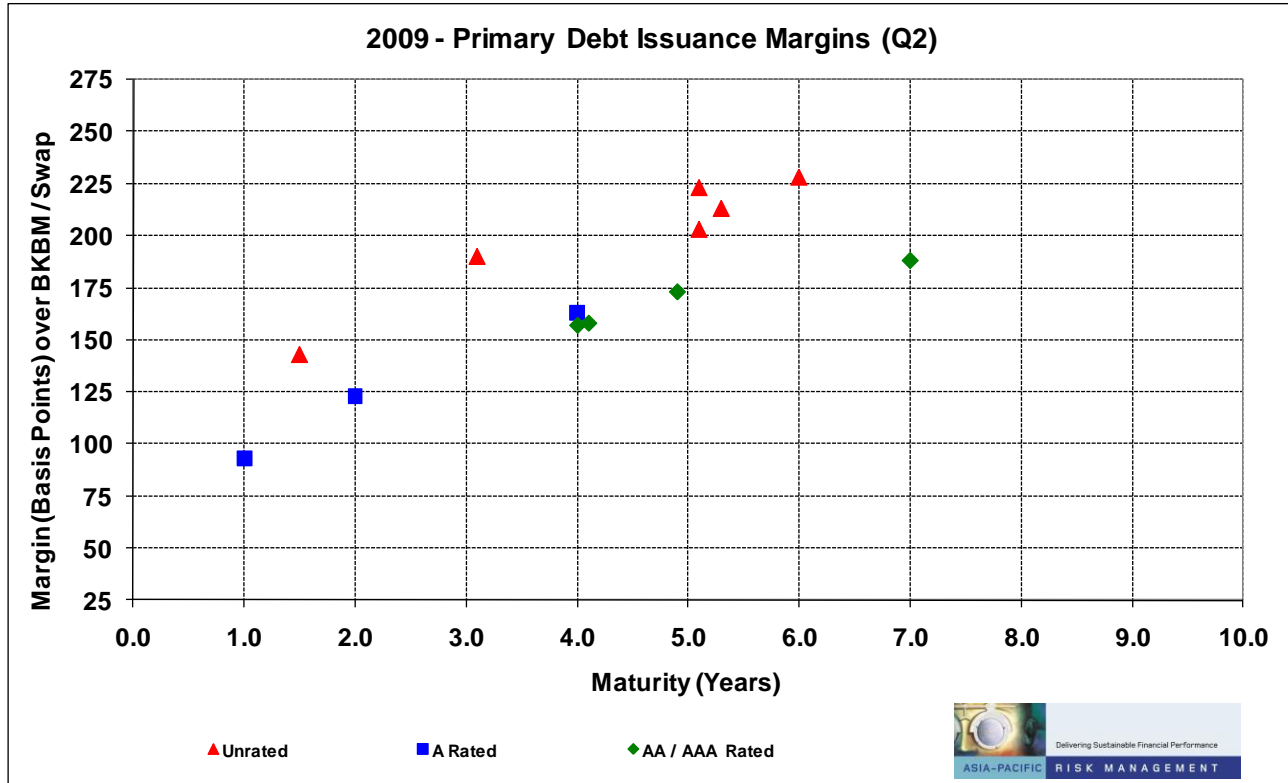
March Quarter – 2009





Primary Debt Issuance Margins

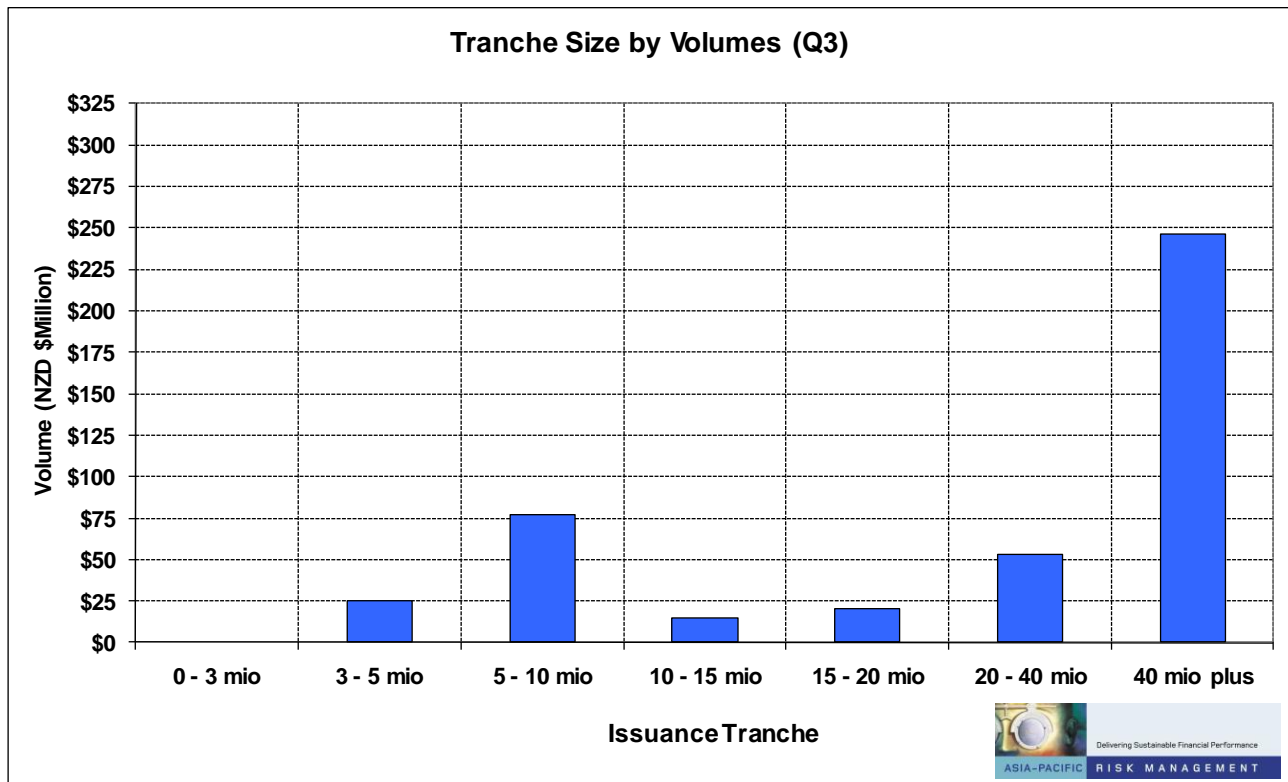
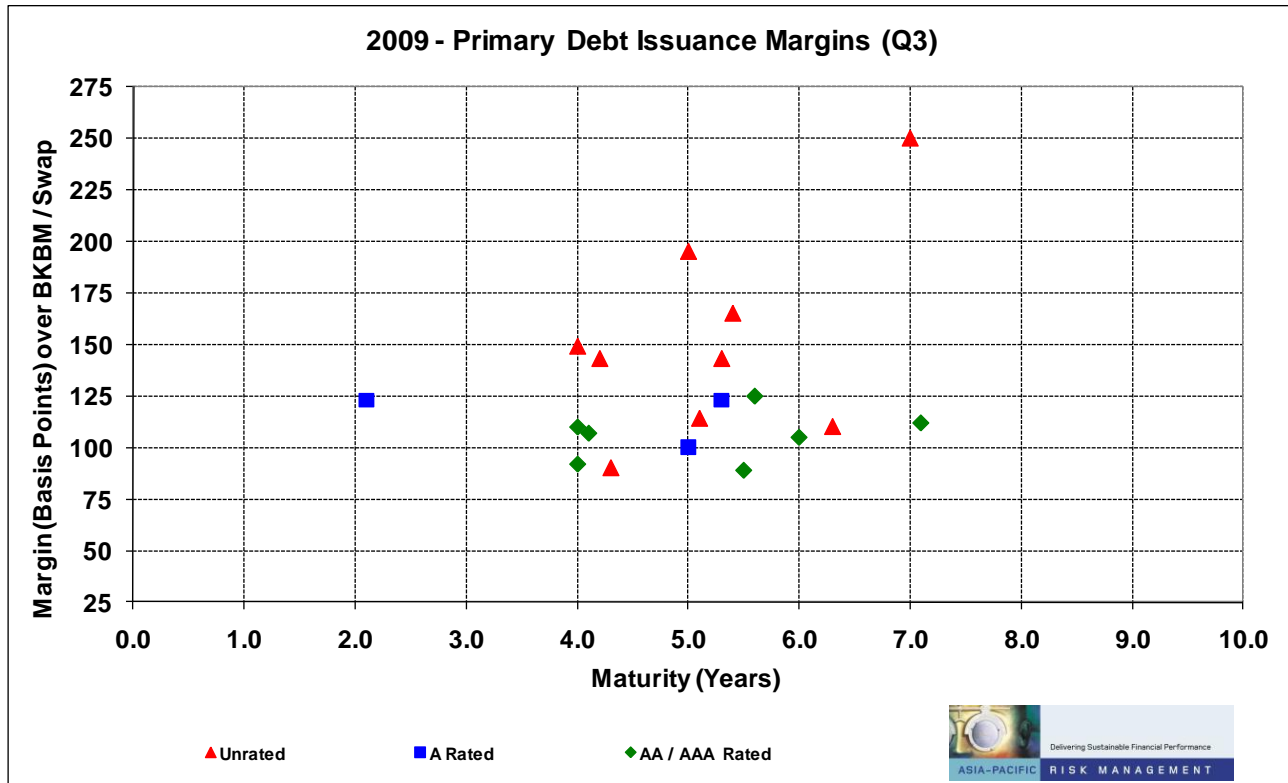
June Quarter – 2009





Primary Debt Issuance Margins

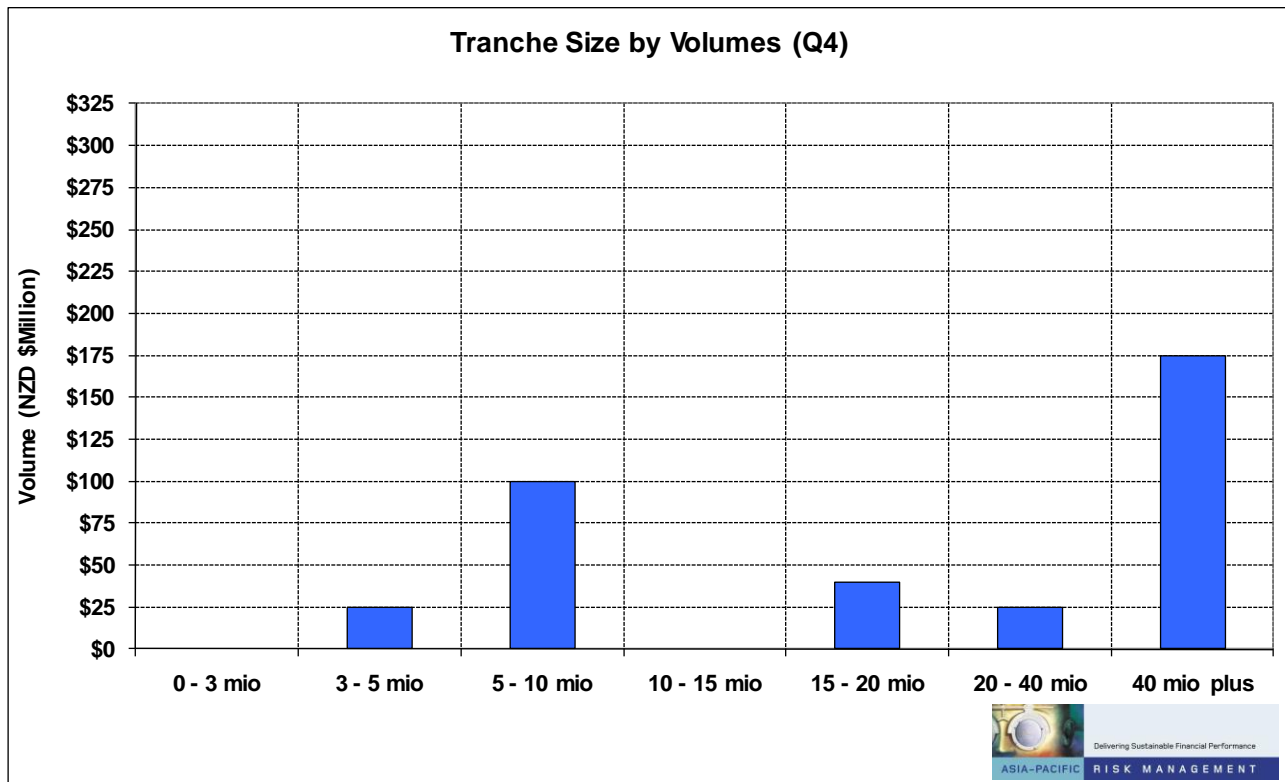
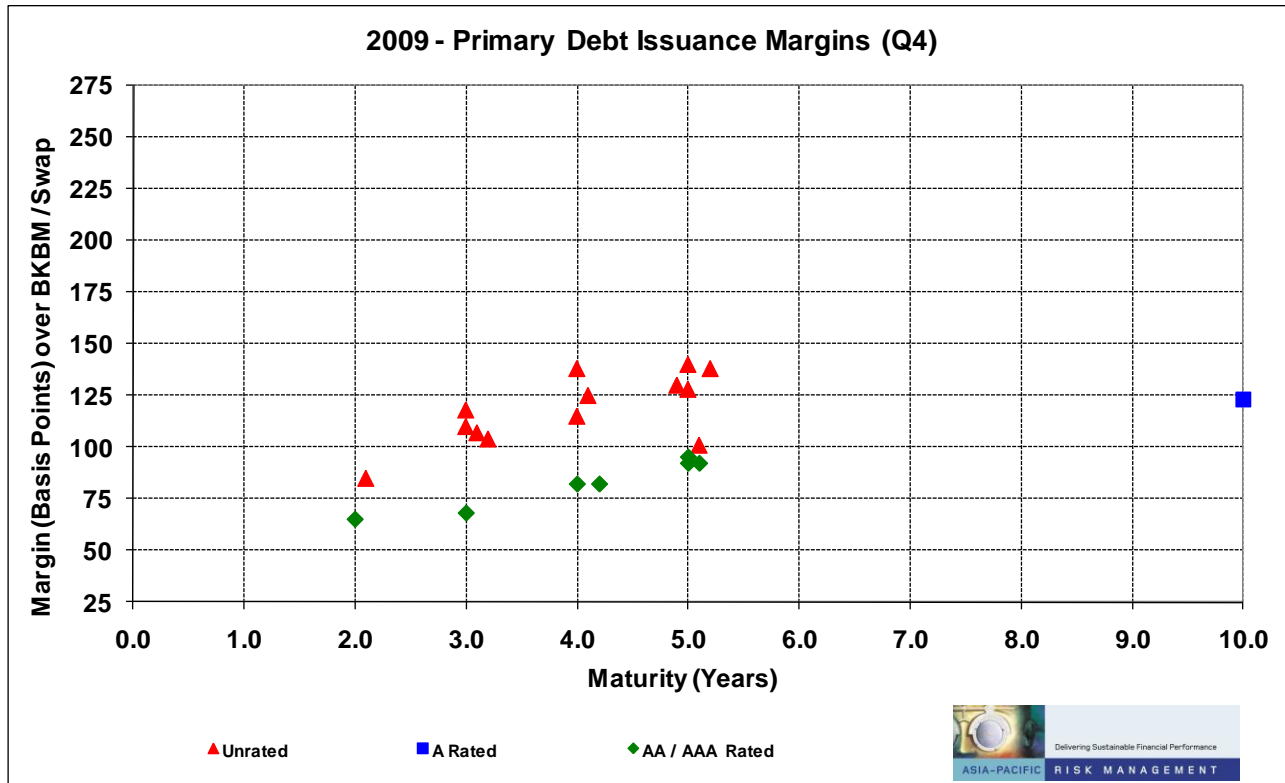
September Quarter – 2009

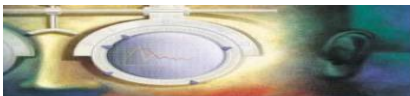




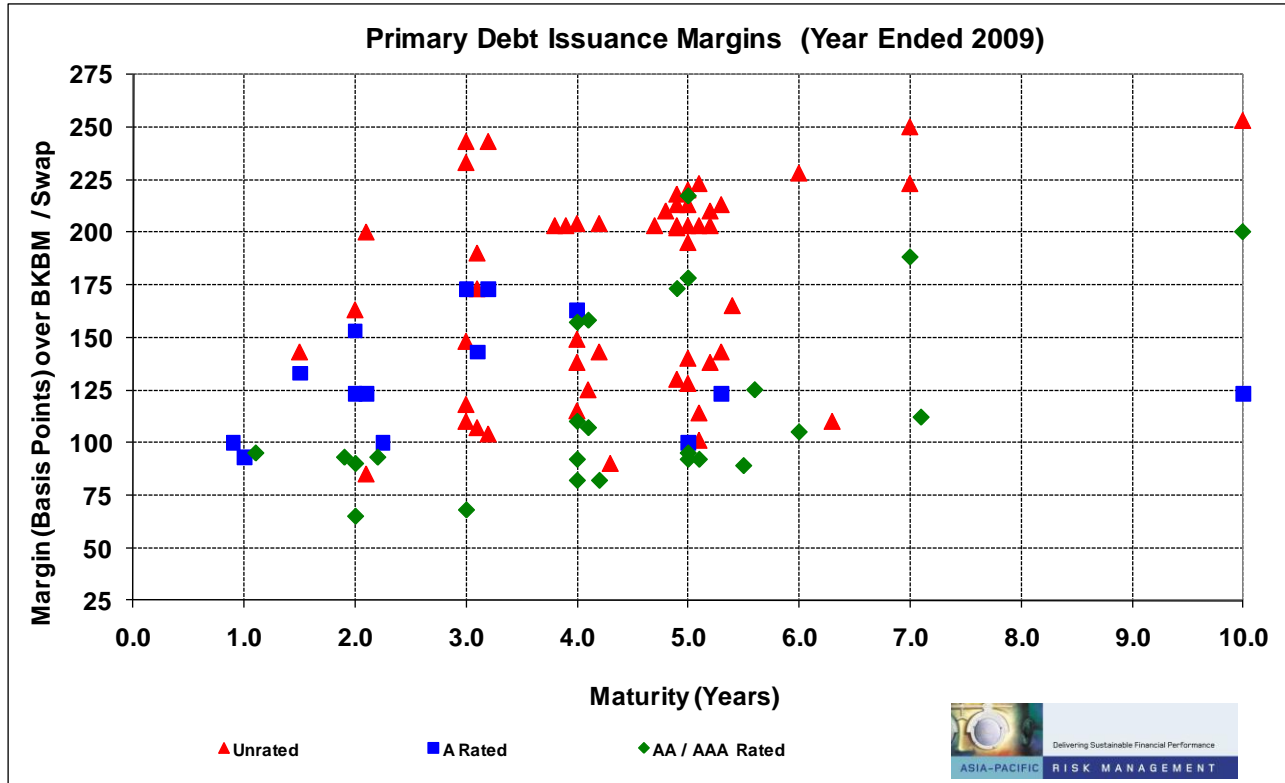
Primary Debt Issuance Margins

December Quarter – 2009

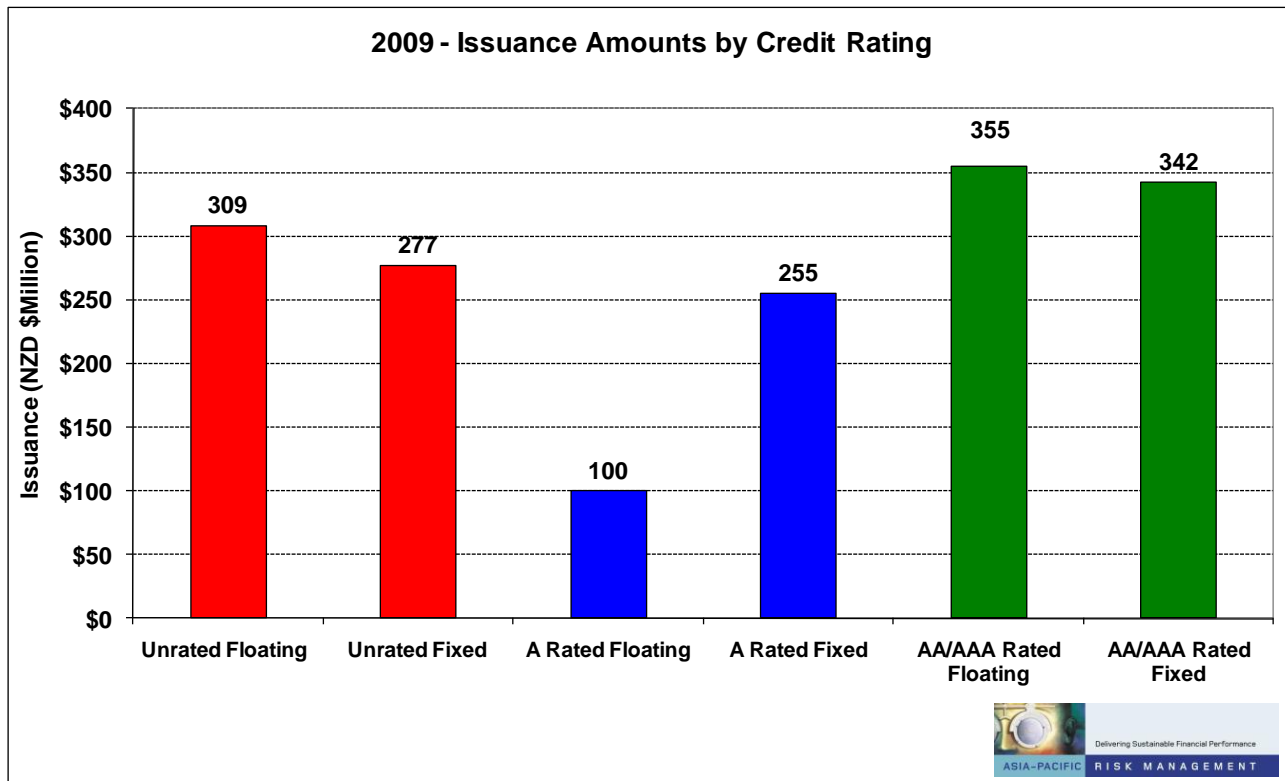




Primary Debt Issuance, 2009 Margins

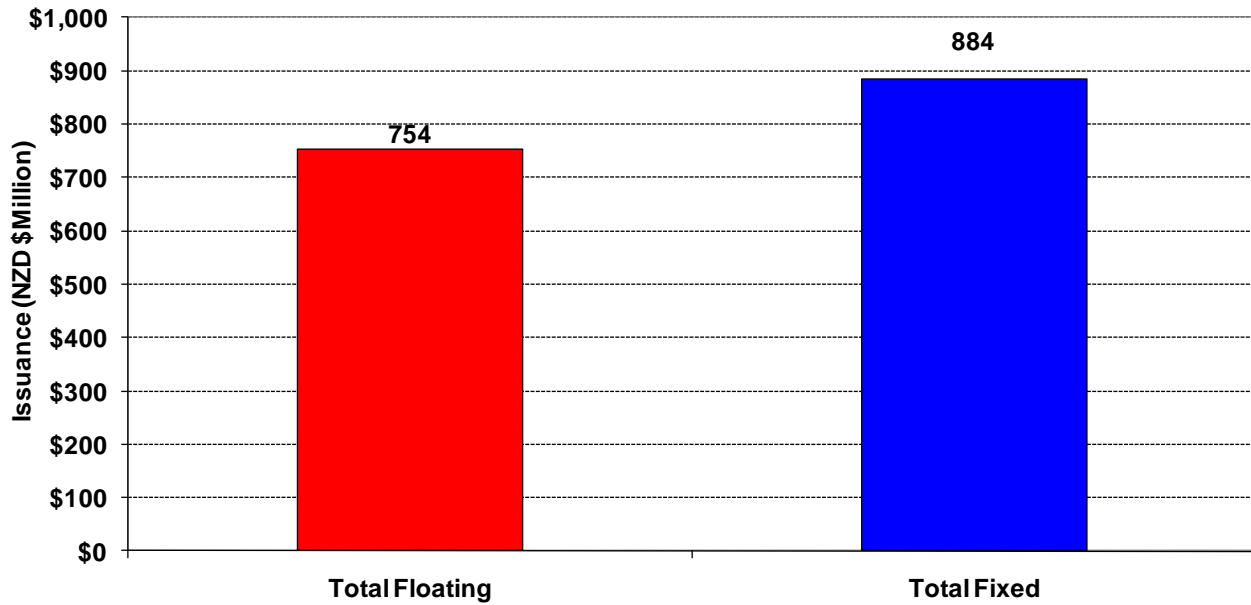


2. Issuance Amounts

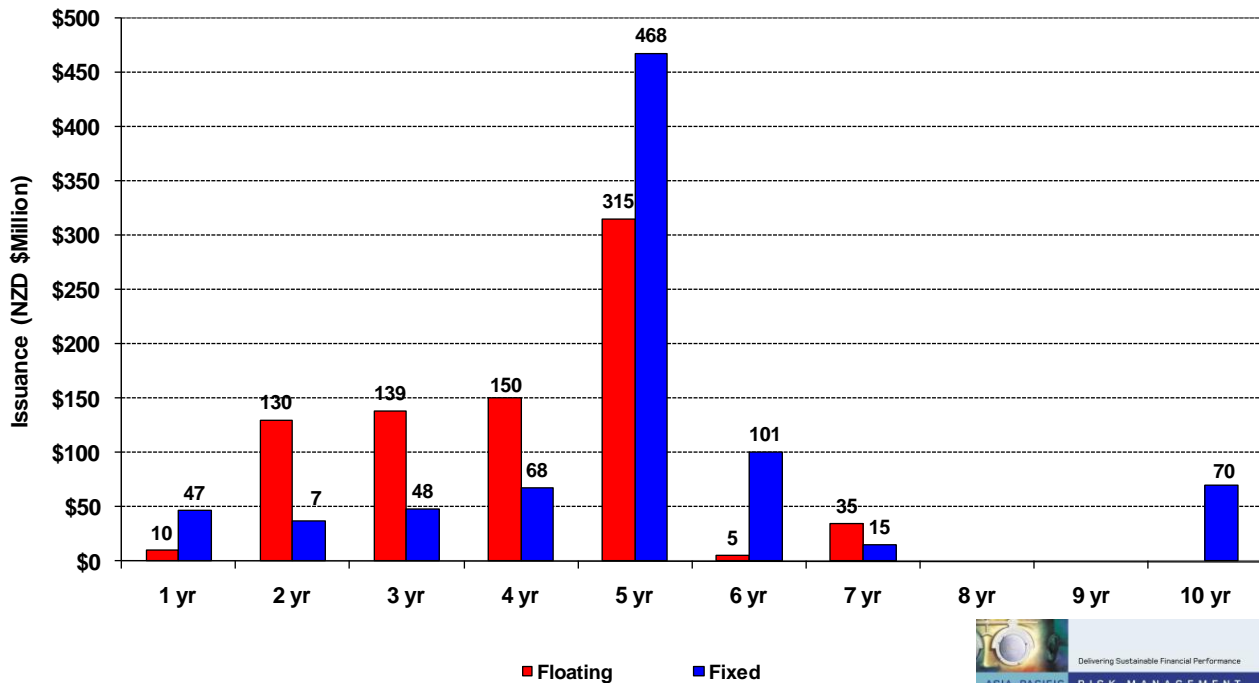




2009 - Issuance Amounts by Fixed and Floating Interest Rate



2009 - Issuance Amounts Maturity Profile

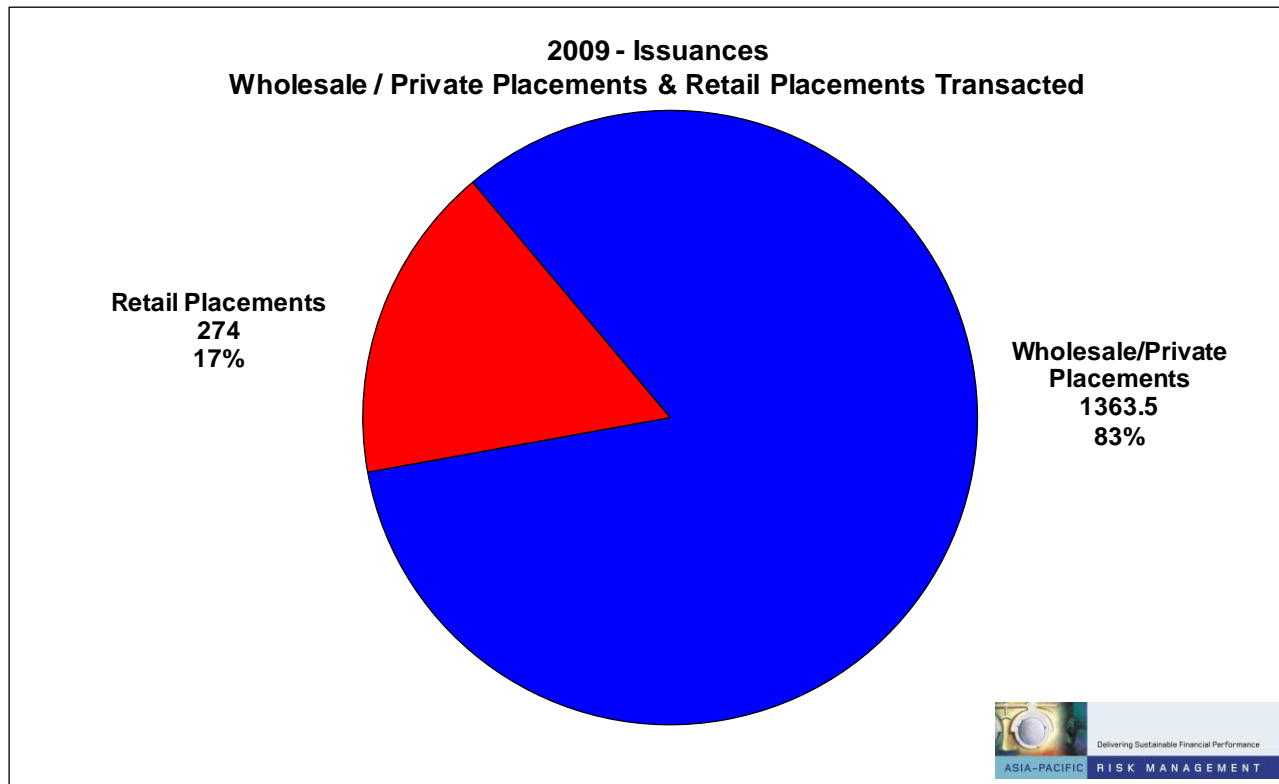


Contacts:

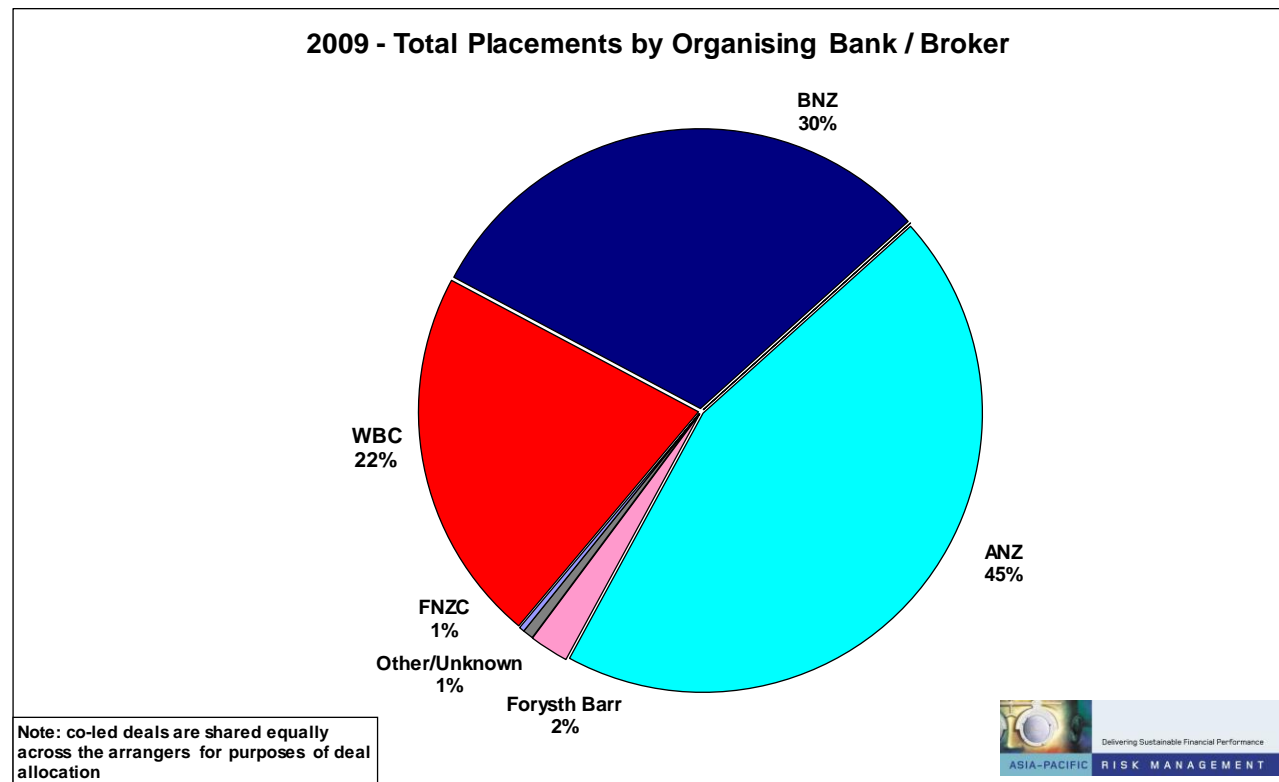
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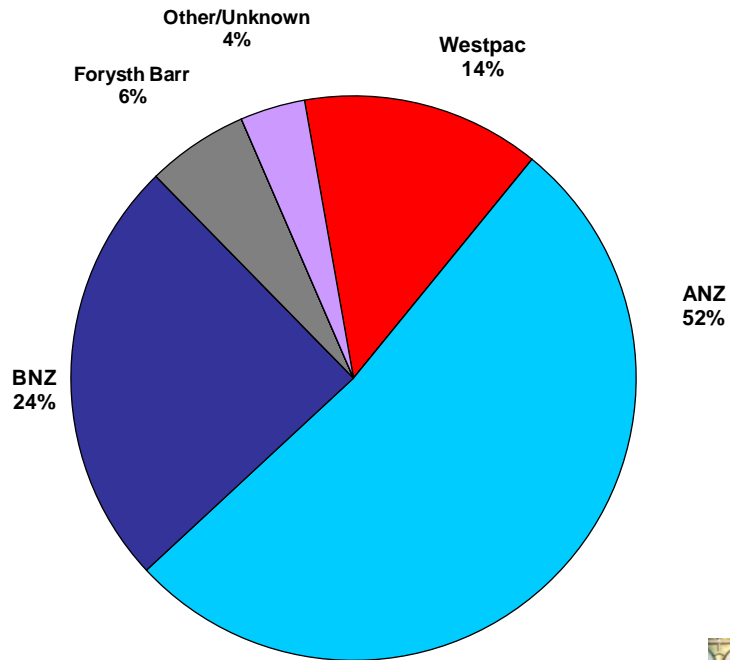


3. Arranging Bank / Broker Market Share



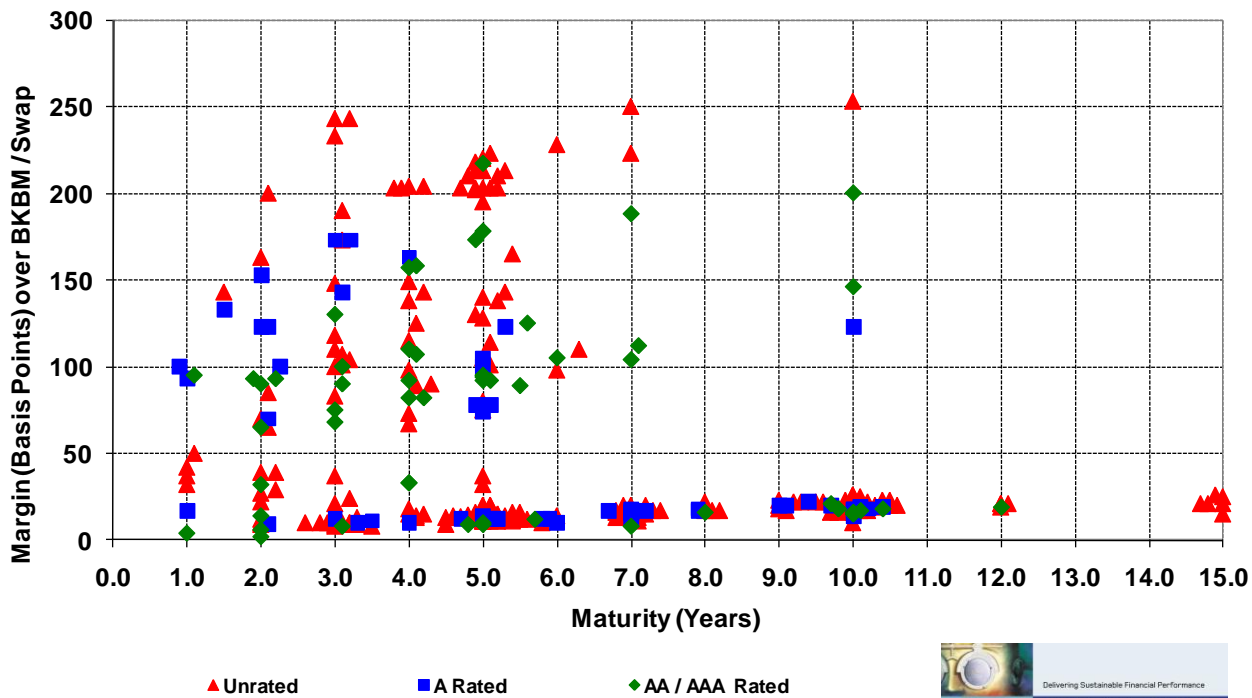


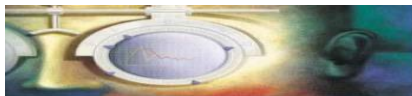
2008 - Total Placements by Organising Bank / Broker



4. Historical Overview

Primary Debt Issuance Margins, 2005 - 2009





Weighted Average Margin (including fee)

2005		2006		2007		2008		2009	
1 - 3 Year	11	1 - 3 Year	6	1 - 3 Year	7	1 - 3 Year	66	1 - 3 Year	120
3 - 5 Year	14	3 - 5 Year	13	3 - 5 Year	25	3 - 5 Year	90	3 - 5 Year	152
5 - 7 Year	17	5 - 7 Year	16	5 - 7 Year	13	5 - 7 Year	103	5 - 7 Year	138
7 - 10 Year	20	7 - 10 Year	19	7 - 10 Year	17	7 - 10 Year	146	7 - 10 Year	197

Total Placements	
N Z D M illion	
2005	497.70
2006	979.90
2007	613.50
2008	549.00
2009	1,637.50

DISCLAIMER: The information contained in this letter is given in good faith and has been derived from sources believed to be reliable and accurate. However, neither Asia-Pacific Risk Management Limited nor any of its employees gives any warranty of reliability of accuracy nor accepts any responsibility arising in any other way (including by reason of negligence) for errors or omissions herein.